

Dionex Softron GmbH

Intern (m/f): Marketing Operations Intern (Mandatory)/Working Student

At Thermo Fisher Scientific, each one of our 50,000 extraordinary minds has a unique story to tell. As the world's leader in serving science, we empower our professionals to develop critical solutions—and build rewarding careers. We're a driving force in the research, healthcare, industrial and applied markets, generating more than \$17 billion in annual revenue. We help customers in finding cures for cancer, protecting the environment, making sure our food is safe and moving forward with thousands of important projects that improve millions of lives. No other company can match our range of customer touch points—technologically, geographically or commercially.

To do:

The internship position is within the Product Marketing (PM) Department of a strategic business unit in Thermo Fisher Scientific. The intern will be involved in multiple areas of marketing of a matrix organized international global player giving her/him the opportunity to learn and contribute to key marketing activities. More specifically she/he will be a member of the diverse marketing team consisting of product management, product marketing and application development contributing to various marketing activities like marketing data management, reporting, new product development and introduction (NPDI), pricing, etc. The intern will be given the opportunity to present results of her/his activities to senior management including the Senior Manager Product Marketing and the Senior Director Marketing. This is an excellent opportunity to gain working experience in a global environment, covering different marketing activities in the high pressure liquid chromatography (HPLC) business unit of Thermo Fisher Scientific.

Job Responsibilities

- Work cross functionally on process improvement projects to stream-line and automate processes within the Commercial and Marketing teams
- Assist and create a large variety of marketing reports/data in close cooperation with the Commercial Development and Marketing Managers including reports on
 - Market segmentation/Customer mapping
 - Average sales prices
 - Sales opportunities, leads and trends
- Collect and consolidate data from various parties across the business to create and track Key Performance Indicators (KPIs)
- Help with several projects like
 - Price Realization
 - New product sales reporting and trends
 - Quoting Tool for our sales colleagues

Required skills:

- Undergraduate student requiring internship according to her/his university curriculum
- Strong analytical and problem-solving skills
- Effective communication with different stakeholders like Product Managers, Commercial and Finance teams
- Self-starter mentality with the ability to work independently with strong intellectual curiosity
- Experience in natural sciences/ chromatography is a plus

Location:
Germering

Earliest start time:
01.12.2017

Duration:
6+ months

Weekly working hours:
Full time (intern)

Part time (working student)

Contact Department:
claudia.schoenberger@nomiko.de

Application Hints:
Please apply only online at
www.nomiko.de

Contact HR at nomiko:

Claudia Schönberger
Wagenfeldstraße 1
44787 Bochum
T: +49 234 – 417 575 20



- Advanced command of MS Excel is required, knowledge of MS Navision and SAP a plus
- Fluent English
- German work permit

Gains:

- Internship with an innovative, global, growth-oriented organization
- Insight into various aspects of Marketing Operations
- Responsibility for own area including presentation of outcomes
- Intensive coaching and feedback culture
- Exposure to senior management
- Outstanding career and development prospects
- Exciting company culture which stand for integrity, intensity, involvement and innovation

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